

Commercial Support Executive

Location

Generali Building (previously Liberty Centre), Blanchardstown, Dublin 15

Date

May 2024

Company

enÉrgia



Contract

Permanent - Full Time

Working Hours

37 hours - Monday to Friday

Hybrid Working

2 days working from the office and 3 days working from home

Energia Group is a leading energy company with substantial businesses in both RoI and NI, dedicated to playing a key role in decarbonising Ireland's energy system.

Operating through three key business units - Renewables, Flexible Generation, and Customer Solutions (Energia in RoI and Power NI in NI) - we provide advanced energy solutions and technologies through our brands, Energia and Power NI.

At Energia Group, we are dedicated to driving Ireland's renewable energy future while supporting local communities through partnerships and initiatives such as employee volunteering programmes and community benefit funds.

Proudly led by experts and home to many future leaders, our talented employees are our most valuable assets. We invest in their development through various Learning and Development Programmes to nurture sustainable careers and support our employees' personal development plans.

With our People Strategy, we prioritise a safe and inclusive work environment, supporting employees at every stage of their careers. We are committed to diversity and inclusion, signatories to the elevate pledge, and hold the Bronze diversity mark.

By 2030, we plan to have invested €3bn in renewable technologies as part of our Positive Energy investment programme. We have aligned our responsible business activities to the UN sustainable development goals. We have also set near-term target to reduce the carbon intensity of our electricity generation by 50% by 2030 and are exploring our pathway to Net Zero using a science-based approach.

Energia Group proudly holds the Business Working responsibly Mark and this year became a Business Supporter of the All-Ireland Pollinator Plan, a natural extension of our commitment to nature and we are implementing a range of biodiversity measures.

We are looking for people with positive energy, who want to make an impact in their roles through a meaningful career with us.

About the role

Reporting to the Business Intelligence Analyst, this key role will support the Customer Solutions Sales Team in relation to Commercial Sales activities.

The individual will need to be adaptable to change, motivated and enjoy working in a challenging and fast-paced environment.

Responsibilities

Day-to-day, here's what your new role would look like:

- Sales Process Support and Governance.
- Administration of sales requests.
- Maintenance of Excel models.
- Generate reports on CRM.
- Collaborate with the Pricing and Billing teams.
- Sales data and contract management, support and governance.
- Product development.
- Maintain knowledge of competitor activity.
- Contribute to the design and development of new products.
- Identify and deliver Product and Process improvements.
- Maintain good process documentation and change control.

About you

What you'll need:

- Intermediate proficiency in Microsoft Excel.
- Cross team collaboration experience.
- Knowledge of CRM systems.
- Demonstrable problem-solving skills.

These help decide between those who meet all the above criteria:

- Experience of Salesforce or CC&B.
- Experience of MS Power BI.
- Experience of Commercial Energy Products.
- Energy Industry experience.

If you are enthusiastic about this role but don't meet every single requirement, we still encourage you to apply. Your past experiences might be the perfect match for this or other positions, making you the unique talent we're looking for.

Energised for better

These are the behaviours, skills, and knowledge you need to be successful in our organisation:



What we can offer you

 <h3>Our Rewards</h3>	 <h3>Learning & Development</h3>	 <h3>Social Opportunities</h3>
 Full Paternity Pay & Enhanced Maternity  Annual Bonus	 Learning & Development Programmes  Career Development	 2 Volunteer Days / Year  Green Team
 Wellbeing Fund  25 Days Holiday / Year +11 statutory	 Mentoring  Employee Assistance Programme	 Virtual Gym Membership  Social Clubs
 Annual cost of living review  Health Care	 Award Winning Wellbeing Programme  Professional Subscriptions	 Employee Connect Groups  Sports Clubs

Awards

- Best Corporate Wellbeing Programme
- Women in STEM - Best Recruitment Campaign
- Special Award for CSR and Charitable Initiatives (UK Utilities & Telecom Awards)
- Silver in Social Sustainability, Diversity and Inclusion initiative of the Year (Greener Possibilities)



Just a minute